



# The future of home health is now



**Adrian Schauer**

Chief Executive Officer



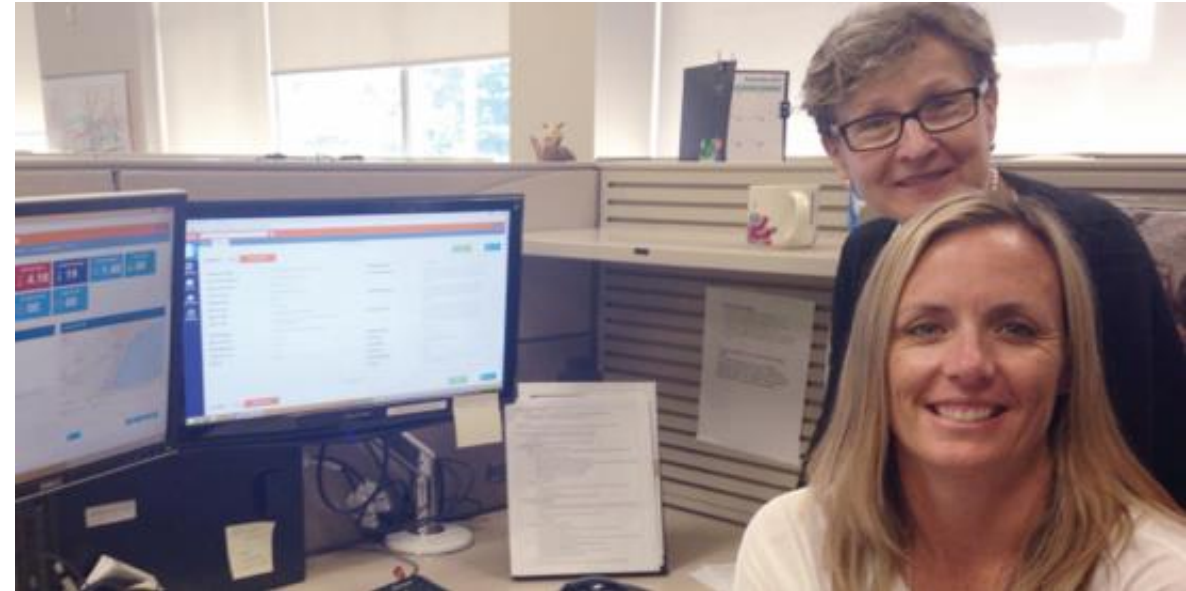
## Purpose

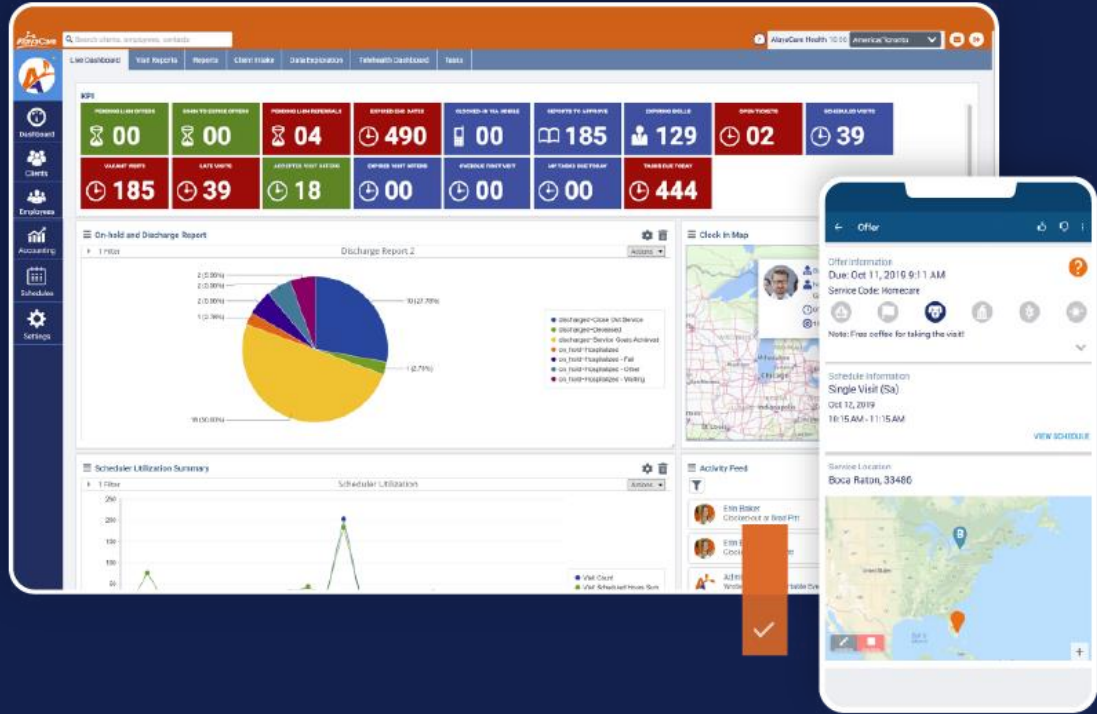
We are driven to enable the care we want our loved ones to receive in the place they call home.



## Mission

To empower care providers to achieve better health outcomes by delivering transformative technology and data insights to focus on what really matters.



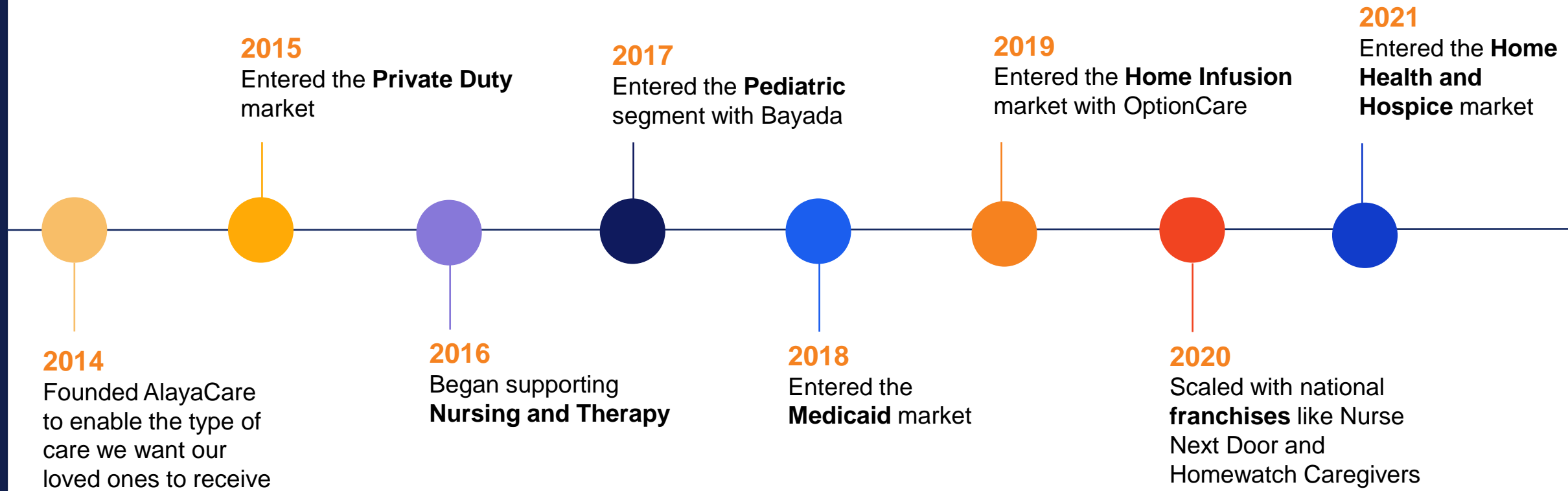


# Vision

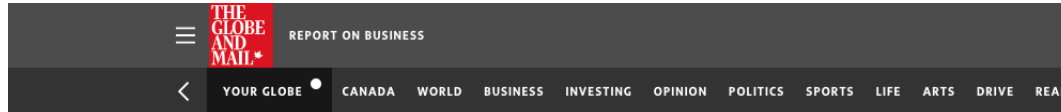
The future of community care is connected and part of a continuum, delivered through traditional and emerging modes of care. AlayaCare makes that personalized and predictive.

# Our journey

**3**  
Founders → **600+**  
Employees



# June 2021: raised \$185M growth equity round



## Montreal home care software provider AlayaCare raises \$225-million led by AI Gore investment fund

SEAN SILCOFF • TECHNOLOGY REPORTER  
PUBLISHED JUNE 23, 2021

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### AI Gore's investment firm leads \$225 million investing round in Montreal's Alayacare

The healthcare software provider intends to use the funding to expand further into global markets

Stefanie Marotta  
Jun 24, 2021 • June 24, 2021 • 2 minute read • Join the conversation



Former U.S. vice president Al Gore is Generation Investment Management's founding partner and chairperson. PHOTO BY JAMIE MCCARTHY/GETTY IMAGES

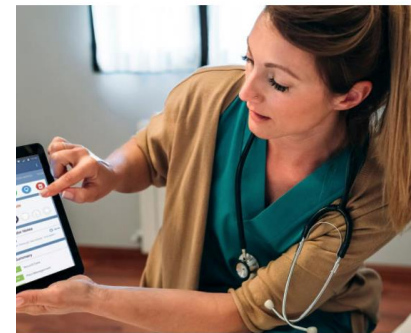
Montreal-based healthcare software provider Alaya Care Inc. is bolstering its expansion into the United States with a \$225 million funding round led by AI



CANADIAN STARTUP NEWS & TECH INNOVATION

BY IOSH SCOTT / CANADIAN STARTUP NEWS / JUNE 23, 2021

## ALAYACARE RAISES \$225 MILLION CAD SERIES D ROUND



Home Health Care News

Compliance Finance

TECHNOLOGY

## AlayaCare Raises \$185M to Fuel Global Expansion, Build Upon Home-Based Care Platform

By Joyce Famakinwa | June 23, 2021

Share



Home-based care technology company AlayaCare announced Wednesday that it has raised the equivalent to about \$185 million U.S. in a Series D round. The new funding brings AlayaCare's total raised to \$206 million U.S.

Founded in 2014, the Montreal-based AlayaCare is a software platform and secure cloud-based system that includes clinical documentation, client-and-family portals, remote patient monitoring and mobile caregiver functionality. The company's platform utilizes artificial intelligence-based predictive models.

AlayaCare serves more than 500 home-based care agencies across the U.S., Canada and Australia.

# Growing structural issues within the home healthcare space



Care providers typically don't have a shortage of demand, they all have a **shortage of supply**

- There is a global care worker shortage
- Efficiently allocating those scarce resources is a tough jigsaw problem to solve
- Employee churn is high because it is hard work and employment can be precarious

▶ AlayaCare makes life easier for care workers



Payers of community care are increasingly looking to **pay for an outcome vs for an hour of care**

- The shift to value-based reimbursement is forcing a rethink of how care is delivered
- Virtual Care and Data Science open the door to future profit pools

▶ AlayaCare streamlines the measurement of real outcomes



The regulatory environment and organization of care delivery are a **constantly changing landscape**

- Quality initiatives are being driven by regulators and the media
- Consumers are demanding increasing choice while costs are increasingly constrained

▶ AlayaCare keeps care workers organized and ahead of the game

## AlayaCare is the Disruptive Modern Solution



# Our advantage is clear

One of the most challenging parts of the home care space is the rate of change



We are modernizing



We are innovating



We are investing



We have decades of domain experience



We have done it before.  
We know how to design for the change



We have an unfair advantage!